



Prove You're the Best. Take the NATE Test!

Take the NATE Certification Test
in **2010** at **South Central Company**

A NATE Success Story

NATE certification might just increase your income! When NATE-certified technician John Jeffries relocated from Nebraska to Washington, he began searching for a new position, wanting to stay within the HVAC industry.

John wisely included his NATE certification on his resume. *Gemini Controls and Mechanical Service* called him and requested a copy of his NATE exam scores. Upon receiving John's scores, the company offered John a job at a significantly higher salary than he had been earning in his previous position!

According to John's new supervisor, Art Nelson, NATE certification was an important part of the application selection process.

"Certification is an objective way of documenting someone's knowledge of the industry," Art said.

If you think taking the NATE test doesn't pay off, you may want to reconsider!

Don't take chances with your future-- become NATE-certified and expand your professional horizon!

What is going on?

The North American Technician Excellence (NATE) certification tests (a core and a specialty) for HVAC installation and service technicians are being administered in your area.

Who should take the test?

Any HVAC installation or service technicians who want to demonstrate their skills and proficiency!

Why should I take the NATE test?

Because it benefits *you!* Certification means:

- Independent verification of your knowledge and skill
- Increased marketability for technicians and contractors
- The road to better compensation
- Greater job security
- Greater respect from customers and co-workers because 87% of consumers want certified technicians

The biggest names in the HVAC industry support NATE and agreed that it is the industry standard of technician knowledge.

More than 10,000 HVAC technicians around the country are NATE-certified. Why don't you join them? Want to succeed? Want respect? Want to get ahead? Want to show you're the best? All you need is your knowledge and the desire to be certified as the best there is in the HVAC industry—by *the* national, independent certification body for HVAC technician excellence.

It's easy! Just fill out the registration form enclosed. *You* decide what product sectors you want to earn certification in, and what technician type.

Your registration must be received

one month in advance of test date

so mail or fax yours in TODAY!

Tests will be held:

March 2 -- Bloomington

April 14 -- Marion

May 12 -- Columbus

July 16 -- Indianapolis

September 14 -- Columbus

November 3 -- Bloomington